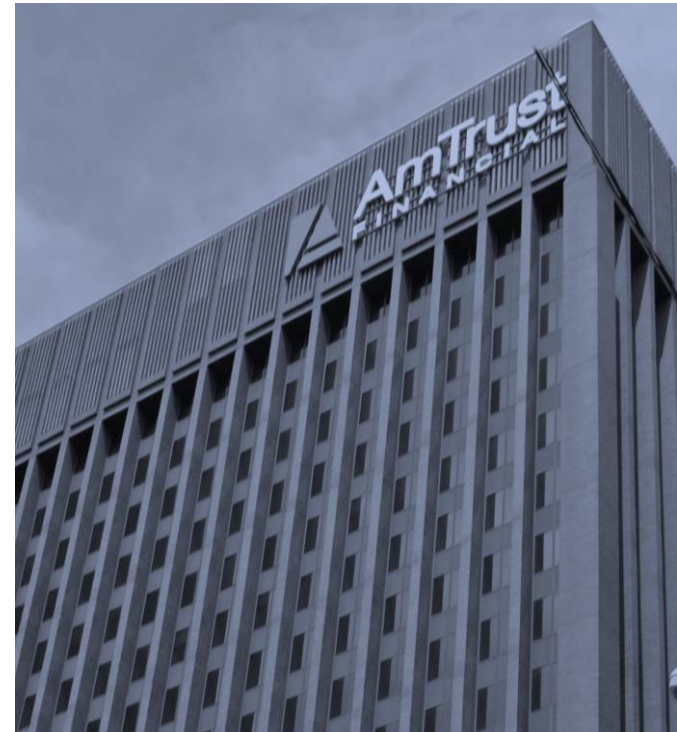


April 4, 2017



AmTrust
FINANCIAL

AmTrust Financial Services, Inc. 2016 Supplemental Financial Information Package



Forward Looking Statements

This supplemental presentation contains certain forward-looking statements that are intended to be covered by the safe harbors created by the Private Securities Litigation Reform Act of 1995. When we use words such as “anticipate,” “intend,” “plan,” “believe,” “estimate,” “expect,” or similar expressions, we do so to identify forward-looking statements. Examples of forward-looking statements include the plans and objectives of management for future operations, including those relating to future growth of our business activities and availability of funds, and are based on current expectations that involve assumptions that are difficult or impossible to predict accurately and many of which are beyond our control. Actual results may differ materially from those expressed or implied in these statements as a result of significant risks and uncertainties, including, but not limited to, non-receipt of expected payments from insureds or reinsurers, changes in interest rates, a downgrade in the financial strength ratings of our insurance subsidiaries, the effect of the performance of financial markets on our investment portfolio, the amounts, timing and prices of any share repurchases made by us under our share repurchase program, development of claims and the effect on loss reserves, accuracy in projecting loss reserves, the cost and availability of reinsurance coverage, the effects of emerging claim and coverage issues, changes in the demand for our products, our degree of success in integrating acquired businesses, the effect of general economic conditions, state and federal legislation, regulations and regulatory investigations into industry practices, our ability to timely and effectively remediate the material weaknesses in our internal control over financial reporting and implement effective internal control over financial reporting and disclosure controls and procedures in the future, risks associated with conducting business outside the United States, the impact of Brexit, developments relating to existing agreements, disruptions to our business relationships with Maiden Holdings, Ltd. or National General Holdings Corp., breaches in data security or other disruptions with our technology, heightened competition, changes in pricing environments, and changes in asset valuations. Additional information about these risks and uncertainties, as well as others that may cause actual results to differ materially from those projected, is contained in our filings with the SEC, including our Annual Report on Form 10-K and our quarterly reports on Form 10-Q. Any projections and statements in this supplemental presentation speak only as of the date of this supplemental presentation and we undertake no obligation to update or revise any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law.

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- On April 4, 2017, AmTrust filed its 2016 10-K, which includes previous years' 2015 and 2014 restated financials
- The Company is providing supplemental information that identifies the major financial item impacts related to the restatement, and compares the 2016 and 2015 included in the 10-K to the preliminary unaudited financials provided in the February 27, 2017 earnings release (“earnings release”). Please see the 2016 10-K filing for the full financial statements
 - Restatement Impact Overview
 - Slide 5: 2015 income statement⁽¹⁾
 - Slide 6: 2014 income statement⁽¹⁾
 - Overview of Earnings Release Comparisons
 - Slide 8: 2016 income statement⁽²⁾
 - Slide 9: 2015 income statement⁽²⁾
 - Slide 10: 2014 & 2015 equity value⁽¹⁾
 - Slide 11: 2015 and 2016 combined ratio segment comparison
 - Appendix
 - Slide 13 - 17: Summary of adjustments

For additional detail relating to the income statement and balance sheet corrections, please see the appendix, slides 13-17 as well as the 2016 10-K (including Note 3. Restatement of Previously Issued Consolidated Financial Statements pages F-23 through F-34)

Note: Tables include only the relevant financial statement items with a variance.

(1) Base year financials were previously reported on the 2015 Form 10-K filed on February 29, 2016.

(2) Base year financials were included in the earnings release furnished on February 27, 2017.

RESTATEMENT IMPACT OVERVIEW



2015 Income Statement Restated Compared to Previously Reported

\$ in thousands

Commentary

1. See slide 17 "Other corrective adjustments" item 8

2. See slide 17 "Other corrective adjustments" item 8

3. Reflects revised application of warranty contract revenue recognition

4. See slide 17 "Other corrective adjustments" item 8

5. Reflects revised application of GAAP to bonus accruals and other adjustments

6. Reflects revised application of GAAP to warranty contract revenue recognition and other adjustments

7. Reflects correction to imputed interest on contingent consideration

8. Reflects corrections related to the re-measurements of monetary balances denominated in foreign currencies

2015 Income Statement - Previously Reported Compared to Restated

	Previously Reported 2015	As Restated 2015	Variance %	Variance
1. Net Written Premium	\$4,260,058	\$4,261,928	0.0%	\$1,870
2. Net Earned Premium	4,021,727	4,021,241	(0.0%)	(486)
3. Service and fee Income	478,206	428,143	(10.5%)	(50,063)
4. Loss and loss adjustment expense	2,682,208	2,688,118	0.2%	5,910
5. Acquisition costs and other underwriting expenses	979,502	993,571	1.4%	14,069
6. Other expenses	466,759	473,253	1.4%	6,494
7. Interest expense	(48,052)	(55,355)	15.2%	(7,303)
8. Foreign currency (loss) gain	43,260	47,301	9.3%	4,041
Income before income taxes, equity in earnings of unconsolidated subsidiaries and non-controlling interest	551,478	471,194	(14.6%)	(80,284)
Provision for income taxes	66,341	38,946	(41.3%)	(27,395)
Net income	510,522	457,633	(10.4%)	(52,889)
Net Income Attributable to Common	472,004	419,115	(11.2%)	(52,889)

For additional detail relating to the income statement and balance sheet corrections, please see the appendix, slides 13-17 as well as the 2016 10-K (including Note 3. Restatement of Previously Issued Consolidated Financial Statements pages F-23 through F-34)

2014 Income Statement Restated Compared to Previously Reported

\$ in thousands

Commentary

1. See slide 17 "Other corrective adjustments" item 8

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3. Reflects revised application of warranty contract revenue recognition

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5. Reflects revised application of GAAP to bonus accruals and other adjustments

6. Reflects revised application of GAAP to warranty contract revenue recognition and other adjustments

7. Reflects corrections related to the re-measurements of monetary balances denominated in foreign currencies

2014 Income Statement - Previously Reported Compared to Restated

	Previously Reported 2014	As Restated 2014	Variance %	Variance
1. Net Written Premium	\$3,956,618	\$3,941,220	(0.4%)	(\$15,398)
2. Net Earned Premium	3,526,564	3,506,834	(0.6%)	(19,730)
3. Service and fee Income	409,743	365,356	(10.8%)	(44,387)
4. Loss and loss adjustment expense	2,342,619	2,331,325	(0.5%)	(11,294)
5. Acquisition costs and other underwriting expenses	856,923	870,702	1.6%	13,779
6. Other expenses	436,350	422,528	(3.2%)	(13,822)
7. Foreign currency (loss) gain	60,245	56,372	(6.4%)	(3,873)
Income before income taxes, equity in earnings of unconsolidated subsidiaries and non-controlling interest	471,933	415,280	(12.0%)	(56,653)
Provision for income taxes	53,686	28,367	(47.2%)	(25,319)
Net income	446,598	415,264	(7.0%)	(31,334)
Net Income Attributable to Common	434,276	402,942	(7.2%)	(31,334)

For additional detail relating to the income statement and balance sheet corrections, please see the appendix, slides 13-17 as well as the 2016 10-K (including Note 3. Restatement of Previously Issued Consolidated Financial Statements pages F-23 through F-34)

OVERVIEW OF EARNINGS RELEASE COMPARISONS



2016 Income Statement 2016 10-K Compared to 2016 Earnings Release

\$ in thousands

2016 Income Statement - 2016 Earnings Release Compared to 2016 10-K				
	Earnings Release 2016	10-K 2016	Variance %	Variance
Service and fee Income	\$541,004	\$537,966	(0.6%)	(\$3,038)
Acquisition costs and other underwriting expenses	1,158,691	1,230,168	6.2%	71,477
Other expenses	551,477	564,065	2.3%	12,588
Interest Expense	(86,830)	(79,526)	8.4%	(7,304)
Income before income taxes, equity in earnings of unconsolidated subsidiaries and non-controlling interest	579,850	500,051	(13.8%)	(79,799)
Provision for income taxes	113,236	85,307	(24.7%)	(27,929)
Net income	482,240	430,370	(10.8%)	(51,870)
Net Income Attributable to Common	415,009	363,139	(12.5%)	(51,870)

2015 Income Statement Restated Compared to 2016 Earnings Release

\$ in thousands

2015 Income Statement - 2016 Earnings Release Compared to 2015 Restated⁽¹⁾

	Revised 2015 Per 2016 Earnings Release	As Restated 2015	Variance %	Variance
Net Written Premium	\$4,260,058	\$4,261,928	0.0%	\$1,870
Net Earned Premium	4,021,727	4,021,241	(0.0%)	(486)
Service and fee Income	429,612	428,143	(0.3%)	(1,469)
Loss and Loss Adjustment Expense	2,682,208	2,688,118	0.2%	5,910
Acquisition costs and other underwriting expenses	982,658	993,571	1.1%	10,913
Other expenses	458,100	473,253	3.3%	15,153
Interest expense	(48,052)	(55,355)	15.2%	(7,303)
Foreign currency (loss) gain	59,488	47,301	(20.5%)	(12,187)
Income before income taxes, equity in earnings of unconsolidated subsidiaries and non-controlling interest	524,615	471,194	(10.2%)	(53,421)
Provision for income taxes	56,939	38,946	(31.6%)	(17,993)
Net income	493,061	457,633	(7.2%)	(35,428)
Net Income Attributable to Common	454,543	419,115	(7.8%)	(35,428)

(1) As presented in the 2016 10-K.

2014 & 2015 Equity Value Restated Compared to Previously Reported

\$ in thousands

2014 and 2015 Bridge to Restated Shareholders' Equity

Previously reported 2014 shareholders' equity	Impact to opening shareholders' equity related to years prior to 2014	Impact of adjustments related to 2014	Cumulative 2014 impact	Previously reported 2015 shareholders' equity	Impact of adjustments related to 2015	Cumulative 2015 impact	Restated 2015 shareholder's equity
\$2,037,020	(\$97,927)	(\$26,880) ⁽¹⁾	(\$124,807)	\$2,909,060	(\$60,473) ⁽²⁾	(\$185,280)	\$2,723,780

Of the cumulative impact to 2015 shareholders' equity, approximately 81% relates to warranty revenue recognition and accrued bonuses revisions

(1) Includes AOCI of \$4,454. Less AOCI, the impact of adjustments related to 2014 would equal to the revised 2014 net income adjustment of \$31,334 .

(2) Includes AOCI of \$7,584 (includes cumulative impact of \$4,454 and \$3,130). Less AOCI, the impact of adjustments related to 2014 would equal to the revised 2014 net income adjustment of \$52,889.

2015 and 2016 Business Segments Restated Compared to 2016 Earnings Release

\$ in thousands

2015 and 2016 Segment Comparison

	Earnings Release		10-K		Variance ⁽¹⁾	
	2015	2016	2015 Restated	2016	2015	2016
Loss Ratio						
Small Commercial Business	65.4%	66.3%	65.4%	66.3%	0 bps	0 bps
Specialty Risk and Extended Warranty	67.6%	66.3%	67.6%	66.3%	0 bps	0 bps
Specialty Program	68.2%	71.5%	68.9%	71.5%	-70 bps	0 bps
Total	66.7%	67.3%	66.8%	67.3%	-20 bps	0 bps
Expense Ratio						
Small Commercial Business	25.8%	25.5%	25.8%	26.9%	0 bps	-140 bps
Specialty Risk and Extended Warranty	20.3%	22.1%	21.3%	24.1%	-100 bps	-200 bps
Specialty Program	27.5%	27.6%	27.6%	28.8%	-10 bps	-120 bps
Total	24.3%	24.8%	24.8%	26.4%	-50 bps	-160 bps
Combined Ratio						
Small Commercial Business	91.2%	91.8%	91.2%	93.2%	0 bps	-140 bps
Specialty Risk and Extended Warranty	87.9%	88.4%	88.9%	90.4%	-100 bps	-200 bps
Specialty Program	95.7%	99.1%	96.5%	100.3%	-80 bps	-120 bps
Total	91.0%	92.1%	91.6%	93.7%	-60 bps	-160 bps

(1) Variances have been rounded to the nearest tenth.

APPENDIX



Restatement adjustments and other corrective adjustments

In connection with the preparation, review and audit of the Company's consolidated financial statements required to be included in this Annual Report on Form 10-K for the year ended December 31, 2016, management identified certain errors in the Company's historical financial statements, resulting in a conclusion by the Audit Committee of the Company's Board of Directors, in consultation with management and the Company's current and former independent registered public accounting firms, that the Company's previously issued consolidated financial statements for fiscal years 2015 and 2014, along with each of the four quarters included in fiscal year 2015 as well as the first three quarters of fiscal year 2016, needed to be restated. This Note 3 to the consolidated financial statements discloses the nature of the restatement matters and adjustments and shows the impact of the restatement for the years ended December 31, 2015 and 2014. Restated unaudited quarterly financial data for the interim periods in fiscal years 2016 and 2015 is presented in Note 29 and is, collectively with the restated annual information, referred to as the Restatement.

The Restatement corrects errors primarily related to: (1) upfront recognition of the portion of warranty contract revenue associated with administration services, instead of recognizing the revenue over the life of the contract; and (2) bonuses that were expensed in the year paid but that should have been accrued as earned based on ASC 270, *Interim Reporting*, and ASC 450, *Contingencies*. The Company has also identified other adjustments described below in items (3) – (9) that have been corrected as part of this Restatement.

Warranty fee revenue – restatement adjustment

- (1) Warranty Fee Revenue – During the preparation of its financial statements for the year ended December 31, 2016, management became aware of a potential misapplication of the revenue recognition guidance in relation to its accounting for warranty contract revenue associated with promotion, marketing and administration services (collectively, "administration services") provided as part of extended service plans ("ESPs"). The Company has historically recognized the majority of revenue related to administration services at the time of the sale of ESP. However, the Company revised its application of the revenue recognition guidance to record revenue related to administration services on a straight-line basis over the term of the ESP contracts. This correction of an error, which created an overstatement of service and fee income and an overstatement of other expenses that were also recognized upfront in current periods, required a restatement of the Company's previously issued financial statements.

Accrual of bonuses – restatement adjustment

- (2) **Accrual of Bonuses** – In prior years, the Company had expensed discretionary bonuses paid to its employees in the year the bonuses were paid because the Company did not consider the discretionary bonuses to be “probable,” which is the standard required for accrual. Upon review of ASC 270, *Interim Reporting*, and ASC 450, *Contingencies*, management determined that its application was incorrect because, even though the bonuses were discretionary, the bonuses should have been estimated and expenses assigned to interim periods so that the interim periods bear a reasonable portion of the anticipated annual amount. This created an error resulting in an overstatement of acquisition costs and other underwriting expenses, requiring a restatement of the Company’s previously issued financial statements.

Other corrective adjustments

- (3) **Deferred Acquisition Costs** – The Company corrected errors in its calculation of deferred acquisition costs related to (a) the over-amortization of certain deferred acquisition costs in 2015, resulting in an overstatement of expenses in 2015, (b) the capitalization of certain salaries and consulting fees that were not eligible for deferral, resulting in an understatement of expenses, (c) the treatment of certain costs in the Company's U.K. operations as both underwriting expenses and salary and benefit expenses, resulting in the duplication of the amount capitalized and deferred, and (d) the inclusion of deferred warranty administration fees and obligor liabilities associated with the administration services provided to our ESPs.
- (4) **Foreign exchange gain/(loss)** – The Company corrected errors related to the re-measurement of monetary balances denominated in foreign currencies into their functional currencies that were recorded as other comprehensive income. Given the monetary nature of some of these assets, the re-measurement impact should have been recorded as foreign currency transaction gain/(loss) in our income statements.
- (5) **Capitalized software** – The Company capitalized certain internally developed software costs that did not meet criteria for deferral under ASC 350, *Intangibles - Goodwill and Other*. This error resulted in an over-capitalization of certain software expenses, and an understatement of expenses.
- (6) **Imputed interest** – The Company corrected an error related to interest imputed on contingent consideration owed as a result of certain business acquisitions, which resulted in an understatement of interest expense in 2015.
- (7) **Intercompany eliminations** – The Company corrected an error related to internal brokerage commissions paid from one of its subsidiaries to another subsidiary, which should have been eliminated in consolidation, thereby causing an overstatement of commission income in 2015.

Other corrective adjustments (cont.)

- (8) Other Items – The Company corrected other errors that impacted the 2014 and 2015 consolidated financial statements, including unaccrued liabilities, uncollectible other receivables, accrued commissions, unrecognized amortization expense, unrealized loss on investments and proper year end cut-off.
- (9) Balance Sheet Items – The Company historically recorded certain receivables (premium and other) net of commissions and now records the receivables on a gross basis, with the associated commission payable in other accrued expenses and liabilities. In addition, the Company corrected a classification error involving short term investments and cash/cash equivalents, and fixed assets and other investments in the Consolidated Balance Sheets.